A8220-1
12/19/88

**POTASH & PHOSPHATE INSTITUTE**
**NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)**

| AGRICULTURAL STATE | OCT 1988 | OCT 1987 | JUL-OCT 1988/89 | JUL-OCT 1987/88 |
|---|---|---|---|---|
| AL Alabama | 4,881 | 2,288 | 17,513 | 21,922 |
| AK Alaska | 0 | 0 | 0 | 61 |
| AZ Arizona | 265 | 399 | 548 | 594 |
| AR Arkansas | 2,563 | 3,906 | 13,882 | 16,197 |
| CA California | 7,938 | 9,923 | 22,495 | 24,822 |
| CO Colorado | 448 | 197 | 1,407 | 929 |
| CT Connecticut | 257 | 225 | 788 | 732 |
| DE Delaware | 2,227 | 72 | 6,026 | 5,498 |
| FL Florida | 13,165 | 6,250 | 26,456 | 38,085 |
| GA Georgia | 14,624 | 5,225 | 34,330 | 34,701 |
| HI Hawaii | 0 | (151) | 159 | 4,765 |
| ID Idaho | 1,809 | 1,852 | 6,680 | 5,865 |
| IL Illinois | 72,056 | 76,293 | 200,564 | 256,047 |
| IN Indiana | 23,932 | 14,410 | 84,641 | 113,665 |
| IA Iowa | 41,555 | 32,964 | 179,655 | 152,963 |
| KS Kansas | 7,020 | 7,103 | 19,255 | 15,755 |
| KY Kentucky | 9,581 | 2,330 | 28,886 | 24,456 |
| LA Louisiana | 18,100 | 18,446 | 35,044 | 21,584 |
| ME Maine | 0 | 3,120 | 18 | 3,156 |
| MD Maryland | 3,098 | 5,317 | 13,586 | 11,068 |
| MA Massachusetts | 370 | 150 | 1,216 | 521 |
| MI Michigan | 8,636 | 7,615 | 56,767 | 51,107 |
| MN Minnesota | 24,992 | 22,074 | 102,092 | 95,126 |
| MS Mississippi | 2,274 | 3,938 | 7,275 | 16,188 |
| MO Missouri | 23,090 | 17,734 | 85,270 | 78,101 |
| MT Montana | 679 | 330 | 2,575 | 2,413 |
| NE Nebraska | 2,100 | 2,169 | 5,715 | 7,606 |
| NV Nevada | 0 | 0 | 61 | 0 |
| NH New Hampshire | 0 | 46 | 59 | 139 |
| NJ New Jersey | 539 | 155 | 1,447 | 1,366 |
| NM New Mexico | 250 | 70 | 8,784 | 2,019 |
| NY New York | 2,290 | 962 | 9,110 | 6,095 |
| NC North Carolina | 4,281 | 2,642 | 17,416 | 11,742 |
| ND North Dakota | 880 | 1,289 | 4,244 | 6,851 |
| OH Ohio | 24,194 | 27,900 | 121,142 | 135,557 |
| OK Oklahoma | 2,523 | 2,412 | 8,574 | 9,568 |
| OR Oregon | 1,457 | 1,889 | 7,369 | 8,618 |
| PA Pennsylvania | 3,819 | 2,446 | 11,760 | 12,821 |
| RI Rhode Island | 61 | 0 | 1,163 | 84 |
| SC South Carolina | 3,536 | 1,967 | 15,560 | 15,866 |
| SD South Dakota | 792 | 349 | 2,623 | 2,925 |
| TN Tennessee | 2,873 | 2,125 | 17,977 | 11,349 |
| TX Texas | 9,638 | 17,155 | 28,069 | 36,227 |
| UT Utah | 1,266 | 103 | 1,931 | 1,856 |
| VT Vermont | 0 | 222 | 149 | 832 |
| VA Virginia | 3,865 | 7,564 | 14,324 | 15,524 |
| WA Washington | 1,679 | 1,952 | 8,116 | 4,946 |
| WV West Virginia | 136 | 0 | 242 | 242 |
| WI Wisconsin | 27,906 | 9,596 | 75,039 | 60,711 |
| WY Wyoming | 84 | 94 | 524 | 692 |
| TOTAL U.S.: | 377,729 | 325,117 | 1,308,526 | 1,349,957 |
| CANADA | | | | |
| AB Alberta | 3,495 | 3,423 | 5,933 | 5,779 |
| BC Brit. Columbia | 263 | 294 | 473 | 631 |
| MB Manitoba | 2,188 | 2,153 | 6,123 | 5,199 |
| NB New Brunswick | 2,360 | 1,532 | 3,090 | 2,737 |
| NF Newfoundland | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 190 | 586 | 1,066 | 1,365 |
| ON Ontario | 2,796 | 12,893 | 35,623 | 66,000 |
| PE Pr.Edward Isle | 0 | 673 | 4,015 | 2,653 |
| PQ Quebec | 13,876 | 9,641 | 18,041 | 33,276 |
| SK Saskatchewan | 1,423 | 1,265 | 2,567 | 12,839 |
| TOTAL CAN: | 26,591 | 32,460 | 76,931 | 130,479 |
| EXPORT SALES: | 361,855 | 393,940 | 1,449,996 | 1,323,132 |
| **TOTAL AG SALES** | 766,175 | 751,517 | 2,835,453 | 2,803,568 |
| Non-Ag U.S. | 33,962 | 40,766 | 138,618 | 131,347 |
| Canada | 2,028 | 2,126 | 10,608 | 7,200 |
| Exports | 4,303 | 6,853 | 30,705 | 31,299 |
| **TOTAL NON-AG SALES** | 40,293 | 49,745 | 179,931 | 169,846 |
| **GRAND TOTAL** | **806,468** | **801,262** | **3,015,384** | **2,973,414** |

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 867 | 725 | 2,836 | 34 | 419 | 4,881 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 60 | 47 | 125 | 0 | 33 | 265 |
| AR Arkansas | 2 | 0 | 2,527 | 14 | 20 | 2,563 |
| CA California | 2,811 | 1,692 | 1,812 | 0 | 1,623 | 7,938 |
| CO Colorado | 109 | 0 | 325 | 0 | 14 | 448 |
| CT Connecticut | 0 | 185 | 0 | 0 | 72 | 257 |
| DE Delaware | 0 | 0 | 2,125 | 58 | 44 | 2,227 |
| FL Florida | 2,380 | 2,170 | 4,105 | 416 | 4,094 | 13,165 |
| GA Georgia | 701 | 2,793 | 8,654 | 714 | 1,762 | 14,624 |
| HI Hawaii | 0 | 0 | 0 | 0 | 0 | 0 |
| ID Idaho | 83 | 1,219 | 507 | 0 | 0 | 1,809 |
| IL Illinois | 422 | 65,042 | 2,286 | 3,944 | 362 | 72,056 |
| IN Indiana | 954 | 16,587 | 5,454 | 670 | 267 | 23,932 |
| IA Iowa | 293 | 30,115 | 7,175 | 3,927 | 45 | 41.555 |
| KS Kansas | 400 | 1,457 | 4,433 | 578 | 152 | 7,020 |
| KY Kentucky | 2 | 2,615 | 6,757 | 0 | 207 | 9,581 |
| LA Louisiana | 241 | 7,365 | 10,181 | 313 | 0 | 18,100 |
| ME Maine | 0 | 0 | 0 | 0 | 0 | 0 |
| MD Maryland | 2,688 | 0 | 70 | 318 | 22 | 3,098 |
| MA Massachusetts | 0 | 0 | 180 | 186 | 4 | 370 |
| MI Michigan | 0 | 6,842 | 1,580 | 0 | 214 | 8,636 |
| MN Minnesota | 153 | 9,193 | 14,226 | 1,169 | 251 | 24,992 |
| MS Mississippi | 0 | 30 | 2,173 | 0 | 71 | 2,274 |
| MO Missouri | 1,097 | 5,151 | 15,497 | 1,251 | 94 | 23,090 |
| MT Montana | 0 | 121 | 481 | 77 | 0 | 679 |
| NE Nebraska | 177 | 482 | 743 | 383 | 315 | 2,100 |
| NV Nevada | 0 | 0 | 0 | 0 | 0 | 0 |
| NH New Hampshire | 0 | 0 | 0 | 0 | 0 | 0 |
| NJ New Jersey | 0 | 170 | 236 | 122 | 11 | 539 |
| NM New Mexico | 31 | 0 | 183 | 0 | 36 | 250 |
| NY New York | 181 | 161 | 1,880 | 63 | 5 | 2,290 |
| NC North Carolina | 848 | 2,420 | 427 | 78 | 508 | 4,281 |
| ND North Dakota | 0 | 314 | 517 | 49 | 0 | 880 |
| OH Ohio | 4,520 | 9,752 | 8,947 | 326 | 649 | 24,194 |
| OK Oklahoma | 218 | 363 | 1,815 | 83 | 44 | 2,523 |
| OR Oregon | 101 | 346 | 980 | 0 | 30 | 1,457 |
| PA Pennsylvania | 281 | 0 | 2,863 | 471 | 204 | 3,819 |
| RI Rhode Island | 0 | 0 | 61 | 0 | 0 | 61 |
| SC South Carolina | 852 | 1,521 | 305 | 314 | 544 | 3,536 |
| SD South Dakota | 0 | 451 | 300 | 41 | 0 | 792 |
| TN Tennessee | 271 | 1,603 | 563 | 436 | 0 | 2,873 |
| TX Texas | 1,014 | 1,526 | 6,344 | 0 | 754 | 9,638 |
| UT Utah | 633 | 0 | 224 | 409 | 0 | 1,266 |
| VT Vermont | 0 | 0 | 0 | 0 | 0 | 0 |
| VA Virginia | 60 | 0 | 3,325 | 193 | 287 | 3,865 |
| WA Washington | 14 | 339 | 1,221 | 93 | 12 | 1,679 |
| WV West Virginia | 0 | 121 | 15 | 0 | 0 | 136 |
| WI Wisconsin | 3,709 | 12,795 | 10,462 | 767 | 173 | 27,906 |
| WY Wyoming | 28 | 0 | 17 | 0 | 39 | 84 |
| TOTAL U.S.: | 26,201 | 185,713 | 134,937 | 17,497 | 13,381 | 377,729 |
| CANADA | | | | | | |
| AB Alberta | 0 | 0 | 3,241 | 254 | 0 | 3,495 |
| BC Brit. Columbia | 0 | 0 | 226 | 15 | 22 | 263 |
| MB Manitoba | 0 | 567 | 1,495 | 126 | 0 | 2,188 |
| NB New Brunswick | 0 | 2,340 | 20 | 0 | 0 | 2,360 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 0 | 190 | 0 | 0 | 190 |
| ON Ontario | 13 | 1,469 | 770 | 172 | 372 | 2,796 |
| PE Pr.Edward Isle | 0 | 0 | 0 | 0 | 0 | 0 |
| PQ Quebec | 22 | 10,694 | 2,970 | 24 | 166 | 13,876 |
| SK Saskatchewan | 0 | 49 | 1,360 | 14 | 0 | 1,423 |
| TOTAL CAN: | 35 | 15,119 | 10,272 | 605 | 560 | 26,591 |
| *EXPORT SALES: | 280,633 | 11,200 | 54,936 | 10,493 | 4,593 | 361,855 |
| **TOTAL AG SALES** | 306,869 | 212,032 | 200,145 | 28,595 | 18,534 | 766,175 |
| NON-AG U.S. | 23,919 | - | - | 9,378 | 665 | 33,962 |
| Canada | 1,884 | - | - | 115 | 29 | 2,028 |
| *Exports | 1,309 | - | - | 2,950 | 44 | 4,303 |
| **TOTAL NON-AG SALES** | 27,112 | - | - | 12,443 | 738 | 40,293 |
| **GRAND TOTAL** | **333,981** | **212,032** | **200,145** | **41,038** | **19,272** | **806,468** |

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Australia | 2,538 | 3,542 | 10,462 | 0 | 12 | 16,554 |
| Brazil | 7,379 | 7,658 | 14,868 | 0 | 121 | 30,026 |
| Chile | 16,637 | 0 | 0 | 0 | 0 | 16,637 |
| China | 92,336 | 0 | 0 | 0 | 0 | 92,336 |
| Columbia | 2,994 | 0 | 0 | 0 | 0 | 2,994 |
| Costa Rica | 1,967 | 0 | 0 | 0 | 0 | 1,967 |
| Denmark | 3,335 | 0 | 0 | 0 | 0 | 3,335 |
| Dom. Republic | 0 | 0 | 4,960 | 0 | 441 | 5,401 |
| Ecuador | 661 | 0 | 0 | 0 | 0 | 661 |
| Finland | 10,859 | 0 | 0 | 0 | 0 | 10,859 |
| French Guiana | 629 | 0 | 0 | 0 | 0 | 629 |
| Honduras | 330 | 0 | 0 | 0 | 0 | 330 |
| Indonesia | 53,672 | 0 | 0 | 0 | 0 | 53,672 |
| Jamaica | 0 | 0 | 2,246 | 0 | 0 | 2,246 |
| Japan | 13,265 | 0 | 4,554 | 10,493 | 0 | 28,312 |
| Korea | 18,976 | 0 | 0 | 0 | 0 | 18,976 |
| Malaysia | 26,652 | 0 | 0 | 0 | 3,716 | 30,368 |
| Martinique | 0 | 0 | 0 | 0 | 284 | 284 |
| Mexico | 331 | 0 | 0 | 0 | 19 | 350 |
| Peru | 4,435 | 0 | 0 | 0 | 0 | 4,435 |
| Philippines | 3,066 | 0 | 0 | 0 | 0 | 3,066 |
| South Africa | 0 | 0 | 3,682 | 0 | 0 | 3,682 |
| Sri Lanka | 6,707 | 0 | 0 | 0 | 0 | 6,707 |
| Switzerland | 0 | 0 | 7,266 | 0 | 0 | 7,266 |
| Venezuela | 13,864 | 0 | 6,898 | 0 | 0 | 20,762 |
| TOTAL AG: | 280,633 | 11,200 | 54,936 | 10,493 | 4,593 | 361,855 |
| NON-AGRICULTURAL | | | | | | |
| Japan | 150 | - | - | 2,950 | 0 | 3,100 |
| Korea | 138 | - | - | 0 | 0 | 138 |
| Mexico | 488 | - | - | 0 | 44 | 532 |
| Pakistan | 38 | - | - | 0 | 0 | 38 |
| Sweden | 383 | - | - | 0 | 0 | 383 |
| United Kingdom | 112 | - | - | 0 | 0 | 112 |
| TOTAL NON-AG: | 1,309 | - | - | 2,950 | 44 | 4,303 |
| **TOTAL EXPORTS** | **281,942** | **11,200** | **54,936** | **13,443** | **4,637** | **366,158** |

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| AL Alabama | 852 | 725 | 365 | 34 | 1,976 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 0 | 0 | 0 | 0 | 0 |
| AR Arkansas | 0 | 0 | 1,045 | 0 | 1,045 |
| CA California | 0 | 0 | 0 | 0 | 0 |
| CO Colorado | 0 | 0 | 0 | 0 | 0 |
| CT Connecticut | 0 | 185 | 0 | 0 | 185 |
| DE Delaware | 0 | 0 | 2,125 | 58 | 2,183 |
| FL Florida | 1,144 | 2,170 | 1,098 | 416 | 4,828 |
| GA Georgia | 489 | 2,793 | 8,654 | 700 | 12,636 |
| HI Hawaii | 0 | 0 | 0 | 0 | 0 |
| ID Idaho | 0 | 202 | 163 | 0 | 365 |
| IL Illinois | 422 | 64,026 | 1,471 | 3,944 | 69,863 |
| IN Indiana | 954 | 16,587 | 3,711 | 670 | 21,922 |
| IA Iowa | 16 | 27,793 | 6,514 | 3,927 | 38,250 |
| KS Kansas | 0 | 62 | 468 | 127 | 657 |
| KY Kentucky | 0 | 2,615 | 4,620 | 0 | 7,235 |
| LA Louisiana | 0 | 7,164 | 7,256 | 0 | 14,420 |
| ME Maine | 0 | 0 | 0 | 0 | 0 |
| MD Maryland | 2,688 | 0 | 70 | 318 | 3,076 |
| MA Massachusetts | 0 | 0 | 180 | 186 | 366 |
| MI Michigan | 0 | 6,842 | 1,580 | 0 | 8,422 |
| MN Minnesota | 153 | 9,067 | 14,226 | 1,153 | 24,599 |
| MS Mississippi | 0 | 0 | 1,005 | 0 | 1,005 |
| MO Missouri | 0 | 3,562 | 6,800 | 571 | 10,933 |
| MT Montana | 0 | 121 | 481 | 77 | 679 |
| NE Nebraska | 0 | 449 | 221 | 366 | 1,036 |
| NV Nevada | 0 | 0 | 0 | 0 | 0 |
| NH New Hampshire | 0 | 0 | 0 | 0 | 0 |
| NJ New Jersey | 0 | 170 | 236 | 122 | 528 |
| NM New Mexico | 0 | 0 | 0 | 0 | 0 |
| NY New York | 181 | 161 | 1,880 | 63 | 2,285 |
| NC North Carolina | 486 | 2,420 | 427 | 78 | 3,411 |
| ND North Dakota | 0 | 314 | 517 | 49 | 880 |
| OH Ohio | 4,220 | 9,752 | 8,947 | 326 | 23,245 |
| OK Oklahoma | 0 | 30 | 295 | 0 | 325 |
| OR Oregon | 20 | 95 | 230 | 0 | 345 |
| PA Pennsylvania | 243 | 0 | 1,958 | 471 | 2,672 |
| RI Rhode Island | 0 | 0 | 61 | 0 | 61 |
| SC South Carolina | 852 | 1,521 | 305 | 314 | 2,992 |
| SD South Dakota | 0 | 451 | 300 | 41 | 792 |
| TN Tennessee | 0 | 1,603 | 547 | 436 | 2,586 |
| TX Texas | 0 | 0 | 0 | 0 | 0 |
| UT Utah | 0 | 0 | 0 | 0 | 0 |
| VT Vermont | 0 | 0 | 0 | 0 | 0 |
| VA Virginia | 60 | 0 | 3,325 | 193 | 3,578 |
| WA Washington | 14 | 339 | 1,221 | 93 | 1,667 |
| WV West Virginia | 0 | 121 | 15 | 0 | 136 |
| WI Wisconsin | 3,709 | 12,795 | 10,462 | 767 | 27,733 |
| WY Wyoming | 0 | 0 | 17 | 0 | 17 |
| TOTAL U.S.: | 16,503 | 174,135 | 92,796 | 15,500 | 298,934 |
| CANADA | | | | | |
| AB Alberta | 0 | 0 | 3,241 | 254 | 3,495 |
| BC Brit. Columbia | 0 | 0 | 226 | 15 | 241 |
| MB Manitoba | 0 | 567 | 1,495 | 126 | 2,188 |
| NB New Brunswick | 0 | 2,340 | 20 | 0 | 2,360 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 0 | 190 | 0 | 190 |
| ON Ontario | 13 | 1,469 | 770 | 172 | 2,424 |
| PE Pr.Edward Isle | 0 | 0 | 0 | 0 | 0 |
| PQ Quebec | 22 | 10,694 | 2,970 | 24 | 13,710 |
| SK Saskatchewan | 0 | 49 | 1,360 | 14 | 1,423 |
| TOTAL CAN: | 35 | 15,119 | 10,272 | 605 | 26,031 |
| *EXPORT SALES: | 265,665 | 11,200 | 45,644 | 10,493 | 333,002 |
| TOTAL AG SALES | 282,203 | 200,454 | 148,712 | 26,598 | 657,967 |
| NON-AG U.S. | 14,916 | - | - | 8,407 | 23,323 |
| Canada | 1,884 | - | - | 115 | 1,999 |
| *Exports | 438 | - | - | 2,950 | 3,388 |
| TOTAL NON-AG SALES | 17,238 | - | - | 11,472 | 28,710 |
| GRAND TOTAL | 299,441 | 200,454 | 148,712 | 38,070 | 686,677 |

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Australia | 2,538 | 3,542 | 10,462 | 0 | 16,542 |
| Brazil | 7,379 | 7,658 | 10,536 | 0 | 25,573 |
| Chile | 16,637 | 0 | 0 | 0 | 16,637 |
| China | 92,336 | 0 | 0 | 0 | 92,336 |
| Denmark | 3,335 | 0 | 0 | 0 | 3,335 |
| India | 10,859 | 0 | 0 | 0 | 10,859 |
| Indonesia | 53,672 | 0 | 0 | 0 | 53,672 |
| Jamaica | 0 | 0 | 2,246 | 0 | 2,246 |
| Japan | 9,644 | 0 | 4,554 | 10,493 | 24,691 |
| Korea | 18,976 | 0 | 0 | 0 | 18,976 |
| Malaysia | 26,652 | 0 | 0 | 0 | 26,652 |
| Philippines | 3,066 | 0 | 0 | 0 | 3,066 |
| South Africa | 0 | 0 | 3,682 | 0 | 3,682 |
| Sri Lanka | 6,707 | 0 | 0 | 0 | 6,707 |
| Switzerland | 0 | 0 | 7,266 | 0 | 7,266 |
| Venezuela | 13,864 | 0 | 6,898 | 0 | 20,762 |
| TOTAL AG: | 265,665 | 11,200 | 45,644 | 10,493 | 333,002 |
| NON-AGRICULTURAL | | | | | |
| Japan | 150 | - | - | 2,950 | 3,100 |
| Korea | 138 | - | - | 0 | 138 |
| Pakistan | 38 | - | - | 0 | 38 |
| United Kingdom | 112 | - | - | 0 | 112 |
| TOTAL NON-AG: | 438 | - | - | 2,950 | 3,388 |
| **TOTAL EXPORTS** | **266,103** | **11,200** | **45,644** | **13,443** | **336,390** |

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 15 | 0 | 2,471 | 0 | 419 | 2,905 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 60 | 47 | 125 | 0 | 33 | 265 |
| AR Arkansas | 2 | 0 | 1,482 | 14 | 20 | 1,518 |
| CA California | 2,811 | 1,692 | 1,812 | 0 | 1,623 | 7,938 |
| CO Colorado | 109 | 0 | 325 | 0 | 14 | 448 |
| CT Connecticut | 0 | 0 | 0 | 0 | 72 | 72 |
| DE Delaware | 0 | 0 | 0 | 0 | 44 | 44 |
| FL Florida | 1,236 | 0 | 3,007 | 0 | 4,094 | 8,337 |
| GA Georgia | 212 | 0 | 0 | 14 | 1,762 | 1,988 |
| HI Hawaii | 0 | 0 | 0 | 0 | 0 | 0 |
| ID Idaho | 83 | 1,017 | 344 | 0 | 0 | 1,444 |
| IL Illinois | 0 | 1,016 | 815 | 0 | 362 | 2,193 |
| IN Indiana | 0 | 0 | 1,743 | 0 | 267 | 2,010 |
| IA Iowa | 277 | 2,322 | 661 | 0 | 45 | 3,305 |
| KS Kansas | 400 | 1,395 | 3,965 | 451 | 152 | 6,363 |
| KY Kentucky | 2 | 0 | 2,137 | 0 | 207 | 2,346 |
| LA Louisiana | 241 | 201 | 2,925 | 313 | 0 | 3,680 |
| ME Maine | 0 | 0 | 0 | 0 | 0 | 0 |
| MD Maryland | 0 | 0 | 0 | 0 | 22 | 22 |
| MA Massachusetts | 0 | 0 | 0 | 0 | 4 | 4 |
| MI Michigan | 0 | 0 | 0 | 0 | 214 | 214 |
| MN Minnesota | 0 | 126 | 0 | 16 | 251 | 393 |
| MS Mississippi | 0 | 30 | 1,168 | 0 | 71 | 1,269 |
| MO Missouri | 1,097 | 1,589 | 8,697 | 680 | 94 | 12,157 |
| MT Montana | 0 | 0 | 0 | 0 | 0 | 0 |
| NE Nebraska | 177 | 33 | 522 | 17 | 315 | 1,064 |
| NV Nevada | 0 | 0 | 0 | 0 | 0 | 0 |
| NH New Hampshire | 0 | 0 | 0 | 0 | 0 | 0 |
| NJ New Jersey | 0 | 0 | 0 | 0 | 11 | 11 |
| NM New Mexico | 31 | 0 | 183 | 0 | 36 | 250 |
| NY New York | 0 | 0 | 0 | 0 | 5 | 5 |
| NC North Carolina | 362 | 0 | 0 | 0 | 508 | 870 |
| ND North Dakota | 0 | 0 | 0 | 0 | 0 | 0 |
| OH Ohio | 300 | 0 | 0 | 0 | 649 | 949 |
| OK Oklahoma | 218 | 333 | 1,520 | 83 | 44 | 2,198 |
| OR Oregon | 81 | 251 | 750 | 0 | 30 | 1,112 |
| PA Pennsylvania | 38 | 0 | 905 | 0 | 204 | 1,147 |
| RI Rhode Island | 0 | 0 | 0 | 0 | 0 | 0 |
| SC South Carolina | 0 | 0 | 0 | 0 | 544 | 544 |
| SD South Dakota | 0 | 0 | 0 | 0 | 0 | 0 |
| TN Tennessee | 271 | 0 | 16 | 0 | 0 | 287 |
| TX Texas | 1,014 | 1,526 | 6,344 | 0 | 754 | 9,638 |
| UT Utah | 633 | 0 | 224 | 409 | 0 | 1,266 |
| VT Vermont | 0 | 0 | 0 | 0 | 0 | 0 |
| VA Virginia | 0 | 0 | 0 | 0 | 287 | 287 |
| WA Washington | 0 | 0 | 0 | 0 | 12 | 12 |
| WV West Virginia | 0 | 0 | 0 | 0 | 0 | 0 |
| WI Wisconsin | 0 | 0 | 0 | 0 | 173 | 173 |
| WY Wyoming | 28 | 0 | 0 | 0 | 39 | 67 |
| TOTAL U.S.: | 9,698 | 11,578 | 42,141 | 1,997 | 13,381 | 78,795 |
| CANADA | | | | | | |
| AB Alberta | 0 | 0 | 0 | 0 | 0 | 0 |
| BC Brit. Columbia | 0 | 0 | 0 | 0 | 22 | 22 |
| MB Manitoba | 0 | 0 | 0 | 0 | 0 | 0 |
| NB New Brunswick | 0 | 0 | 0 | 0 | 0 | 0 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 0 | 0 | 0 | 0 | 0 |
| ON Ontario | 0 | 0 | 0 | 0 | 372 | 372 |
| PE Pr.Edward Isle | 0 | 0 | 0 | 0 | 0 | 0 |
| PQ Quebec | 0 | 0 | 0 | 0 | 166 | 166 |
| SK Saskatchewan | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CAN: | 0 | 0 | 0 | 0 | 560 | 560 |
| *EXPORT SALES: | 14,968 | 0 | 9,292 | 0 | 4,593 | 28,853 |
| **TOTAL AG SALES** | 24,666 | 11,578 | 51,433 | 1,997 | 18,534 | 108,208 |
| NON-AG U.S. | 9,003 | - | - | 971 | 665 | 10,639 |
| Canada | 0 | - | - | 0 | 29 | 29 |
| *Exports | 871 | - | - | 0 | 44 | 915 |
| **TOTAL NON-AG SALES** | 9,874 | - | - | 971 | 738 | 11,583 |
| **GRAND TOTAL** | **34,540** | **11,578** | **51,433** | **2,968** | **19,272** | **119,791** |

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

OCTOBER 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Australia | 0 | 0 | 0 | 0 | 12 | 12 |
| Brazil | 0 | 0 | 4,332 | 0 | 121 | 4,453 |
| Columbia | 2,994 | 0 | 0 | 0 | 0 | 2,994 |
| Costa Rica | 1,967 | 0 | 0 | 0 | 0 | 1,967 |
| Dom. Republic | 0 | 0 | 4,960 | 0 | 441 | 5,401 |
| Ecuador | 661 | 0 | 0 | 0 | 0 | 661 |
| French Guiana | 629 | 0 | 0 | 0 | 0 | 629 |
| Honduras | 330 | 0 | 0 | 0 | 0 | 330 |
| Japan | 3,621 | 0 | 0 | 0 | 0 | 3,621 |
| Malaysia | 0 | 0 | 0 | 0 | 3,716 | 3,716 |
| Martinique | 0 | 0 | 0 | 0 | 284 | 284 |
| Mexico | 331 | 0 | 0 | 0 | 19 | 350 |
| Peru | 4,435 | 0 | 0 | 0 | 0 | 4,435 |
| TOTAL AG: | 14,968 | 0 | 9,292 | 0 | 4,593 | 28,853 |
| NON-AGRICULTURAL | | | | | | |
| Mexico | 488 | - | - | 0 | 44 | 532 |
| Sweden | 383 | - | - | 0 | 0 | 383 |
| TOTAL NON-AG: | 871 | - | - | 0 | 44 | 915 |
| **TOTAL EXPORTS** | **15,839** | **0** | **9,292** | **0** | **4,637** | **29,768** |